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| +821040961883  (+82) 010-4096-1883 | **Pyeong-hwa Jeong**  jpw901009@gmail.com | 17, Haeun-daero 570beon-gil, Haeundae-gu, Busan, 48094 Republic of Korea | | |
| I am a highly motivated person, always aiming to become the best version of myself. Coming from a scientific background, I hold strong quantitative, analytical skills and a deep curiosity. Leveraging such qualities and competent communicating skills strengthened through various experiences, I strive to make a positive impact wherever I am and in whatever I do. | | | | |
| Objective  1. Establish Key Strategies for Success Sales performance  2. Market Analytics and Sales Support 3. Business Consulting Capabilities | |  | | |
| Work Experience  Midas IT  Sales Representative / Consultant   (Junior, Civil engineering team, Busan Branch)  • Performed market and industrial research  • Developed business strategies and market plans  • Implemented stabilizing and developing strategies with clients  • Exceeded required sales goals each month  • Consulted businesses through market research(Using VBA) | | | | Busan, Korea  Feb 2017 - Present |
| Neuros  Assistant researcher (Internship, Leading development team)  • Assisted with quality and assurance testing(Using MATLAB)  • Worked with cross-functional team to design new testing system  • Managed results of experiment | | | | Daejeon, Korea  Dec 2014 -  Feb 2015 |
| LG Chem  Assistant Researcher (Part-Time, Battery Research Institute)  • Assisted with quality and assurance testing(Using Excel)  • Managed product research | | | | Daejeon, Korea  Jul 2012 -  Oct 2012 |
| Honors and Awards  Two-Year Excellence Business Department Award 2017 ~ 2018  • Awarded to outstanding department | | | | 2017 ~ 2018 |
| Excellence Business Award (individual) 2018  • Awarded to outstanding person | | | | 2018 |
| GyungBuk Green Energy Scholarship, University of Handong  • Undertook a 1-year green energy research project with a scholarship at  the Institute for Fluid research laboratory. | | | | 2015~2016 |
| Education  Handong University  Bachelor of Engineering in Mechanical and Control  Engineering | | | Pohang, Korea  Graduation: Feb 2017 | |
| Extracurricular Activities  **Volunteer Works**  Pohang Freedom School  • Taught 2 classes of 10+ students for average 4 hours a day  • Improved students’ midterm and final mathematics exam  scores by up to 30%  • Successfully organized and executed a marketing event  resulting in 7+ new students | | | Mar 2009 - Aug 2016 | |
| **Social enterprise** School Impact  • Planned Vision Camp and Education Course for youth | | | Sept 2015 - Aug 2016 | |
| Additional Skills  Driver’s license • A second-class  TOEIC SPEAKING • Level 6 (140)  Computer Skills  • Microsoft Word, Excel, PowerPoint(administrative clerk in a military service)  • VBA(Excel), Python | | | | |
| References  Available on request | | | | |